

Prospecting call scripts

Recent Past Landlord Valuation Call Script

Hi Amy, it's Glyn calling from LetMC Letting Agency, can you talk?

Amy, it's been some time since we spoken. I was reviewing the area your rental property is in, and realised that we haven't been back down to your rental property since the last time we let/rental valued it. What do you think the rental is now?

I'd love the opportunity to see your rental property, it would be good to see you and great to catch up, I can do something tomorrow at either 2 or 4pm? What's best?

Property Management Call

"Hi Amy, Glyn here from LetMC Letting Agency. This is just a quick courtesy call, it's not about the boiler or repairs. We just wanted to say thank you for the opportunity to manage your property on your behalf.

I thought I'd just check in to see if you needed anything further from us?

As we manage one property for you we'd love to manage more. Do you have any additional properties in your portfolio that we could look after?"

Applicant Face To Face And Call Scripts

"What is it that you are looking for?"

What is the maximum rent you can afford?

I would love to help you, what is the reason for the move?

Did you want to be there by the end of the month?

Which areas are you considering?

Have you enquired about or viewed any other properties?

What is your current rental address?

Landlord Reference Script

"Hi Amy, Glyn here, just a quick call about a landlord reference for your tenant at 10 Downing Street for LetMC Letting Agents.

Were you happy with them as a tenant?

Did they pay their rent, can I check how much they paid?

Would you be happy to have them again as a tenant?

Just to check there is no cross over of tenancies, what date are they moving out/tenancy ending?

Just out of interest, if they were paying EX a month, what are you renting the property for now?

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